



Dear Industry Colleagues,

I am excited to unveil the premier edition of *Doc Restoration Insights*, an e-newsletter designed to provide you with helpful information about vital document recovery and the restoration industry.

Doc Restoration Insights is prepared by The Solutions Company, which specializes in Disaster Recovery Management of vital documents such as files, books, paper, x-rays, film and multimedia after fire, water, mold and natural disaster damage has occurred anywhere in the North America. I founded the firm in 2012 based on my 25 years of national and international experience with vital document recovery, large loss and catastrophic events. We work directly with restoration companies to expand their revenue stream and increase profit margins. In addition, The Solutions Company builds customized portable and stationary Vacuum Freeze Drying and Desiccant Air Drying Systems for sale or rent. This is a unique service available for the very first time to every restoration contractor in North America.



We hope you will find this e-newsletter to be an informative resource, and I thank you for considering us for your document restoration projects. We are ready to be a part your vital document and large loss management team.

-Tom
McGuire,
President and Managing Director of
The Solutions Company

Peak Hurricane Season Upon Us; Active Season Predicted

The peak of the hurricane season, which began Aug. 15 and continues through October, is "on track to be above normal," said representatives from the National Oceanic and Atmospheric Administration. The updated outlook on 2013 hurricanes estimates a 70 percent chance of an above-normal season, with three to five major hurricanes expected.

Every year, building owners and managers along the coastlines of North America prepare for hurricanes and tropical storms. Structural damage from high winds, water damage from wind driven rains, and flooding from rising rivers and creeks can wreak havoc on buildings.

Coping with repairs or replacement of equipment and furnishings seriously damaged by water filtration or flooding is challenging enough. Yet, many overlook one of the greatest consequences - the potentially irreparable damage to documents.



That's why the key to a successful recovery of these materials is rapid response time. And, this response should

be handled by a document restoration specialist. Adding a specialist to the team can play a significant role in a restoration project's success.

An experienced provider should rapidly identify the best recovery method for a particular material, based on the value of the documents and the level of damage. For example, in the right circumstances, freezing documents can drastically reduce the time and cost of restoration. It also prevents the need for mold remediation, page separation and other, more expensive, corrective procedures. Then, vacuum drying can be implemented to properly dry materials.

Next Generation Drying System Available Soon...Custom Built and Portable

In October, The Solutions Company will unveil the ARS-MX3 mobile Vacuum Freeze Drying System. This state-of-the-art vehicle is available for sale, rent or use by hiring The Solutions Company for Vital Document Recovery. This advanced recovery system is the latest generation of portable vacuum freeze drying technology.

The ARS - MX3 is part blast freezer and part vacuum drying system and is just one component of an arrangement of vehicles that, when combined, offer freezer stabilization, blast freezing, vacuum freeze drying, desiccant air drying and document cleaning. Ultimately, the MX3 is part of a system designed to expand into a full service, portable vital document recovery facility capable of being set up anywhere. The ARS - MX3 is the first part of the system to be offered to the restoration industry. Other components, such as portable desiccant drying system and document cleaning vehicles, will come online in early 2014.

The ARS - MX3 gives restoration companies the ability to manage their losses completely on site and add to the company's revenue stream. The Solutions Company can provide professional project management services to manage the unit for restoration firms, and offers training services on how to operate the system after purchase.



Industry Insight

Paper absorbs water at different rates depending on the age, condition and composition of the material. Generally speaking, books and manuscripts dated earlier than 1840 absorb water to an average of 80% of their original weight. Modern books, other than those made of the most brittle paper, absorb to an average of 60% of their original weight.

- *The National Archives and Records Administration*



In the News

The launch of The Solutions Company was recently featured in several industry trade journals including *Claims Journal*, *Disaster Recovery Journal*, *Building Services Management* and *Property Casualty 360*

Property Security 000

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